

BestCare-Pro Critical Illness Plan

Case Study

Mr Chan aged 30, has a stable job and income and purchased **BestCare-Pro Critical Illness Plan** and **BestCare CI Multiple Claims Rider**, it helps to ease the financial worry of medical expenses in the unfortunate event of being diagnosis with a critical illness.

- Initial Sum Insured: **HKD1,200,000**

(Sum Insured of BestCare CI Multiple Claims Rider is same as BestCare-Pro Critical Illness Plan)

- Premium Payment Period: **15 years**

- Mr Chan has undergone Liver Surgery
- Payment of Minor Illness Benefit equals to

20% of the initial Sum Insured
HKD240,000*

- Mr Chan is diagnosed with Cardiomyopathy
- Benefit paid under BestCare CI Multiple Claims Rider
- Payment of Major Illness Benefit^ equals to

100% of the initial Sum Insured
HKD1,200,000*

Total benefit
(BestCare-Pro Critical Illness Plan
and BestCare CI Multiple
Claims Rider) :
approximate
HKD2,400,000

5th Year
Policy Year

10th Year

15th Year

20th Year

- Mr Chan is diagnosed with Carcinoma-in-situ in Nasopharynx
- Payment of Minor Illness Benefit equals to

20% of the initial Sum Insured
HKD240,000*

- Mr Chan is diagnosed with Kidney Failure
- Payment of Major Illness Benefit# equals to

100% of Sum Insured at claim
approximate **HKD720,000***

- BestCare-Pro Critical Illness Plan terminated

The above example is for hypothetical and for illustrative purpose only. Actual benefit(s) may be adjusted under different circumstances and will be paid according to the relevant provisions. After the payment of the Major Illness Benefit under BestCare-Pro Critical Illness Plan, BestCare CI Multiple Claims Rider will provide major illness coverage subject to the policy provisions and conditions.

BestCare-Pro Critical Illness Plan will pay the Major Illness Benefit which is equivalent to the Sum Insured at the time of claim plus any accumulated Annual Dividend (non-guaranteed)(if any) and interest accrued thereon (if any) and Terminal Dividend (non-guaranteed)(if any), less any indebtedness (if any) and any outstanding premiums (if any).

^ Major Illness Benefit will be paid subject to the condition of waiting period and other relevant terms and conditions. For more details, please refer to the product brochure of BestCare-Pro Critical Illness Plan and BestCare CI Multiple Claims Rider and the policy documents and provisions issued by BOC Life.

* Please refer to the product brochure of BestCare-Pro Critical Illness Plan regarding the maximum benefit amount payable for Major Illness, Minor Illness Benefit and/or Juvenile Illness Benefit respectively and cumulatively in total.

Grasp this opportunity. Enrol now!

Please contact your Financial Consultants for details of the Plan.

Enquiry Hotline: (852) 2860 0688

Website: www.boclif.com.hk

Investment Strategy, Philosophy in Deciding Dividends and Fulfillment Ratio:
BOC Life invests globally in various types of assets, in order to achieve the advantages of diversification in investment portfolio. The assets supporting the policies under the plan mainly consist of the following:

	Mix
Fixed income instruments or interest-bearing securities	60%-80%
Growth assets	20%-40%

Fixed income instruments or interest-bearing securities include but not limited to government and corporate bonds, etc.

- BOC Life primarily invests in investment-grade bonds, together with a small portion of high-yield bonds and emerging-market bonds to further improve yield.
- Under normal circumstances, the major markets invested by BOC Life are North America, the Chinese mainland, Hong Kong China and other Asian developed countries.

Growth assets include but not limited to listed equity, private equity, mutual funds, properties investment, etc. BOC Life invests in diversified growth assets, which aims to achieve a higher long term return over fixed income investments.

With the aim of achieving our long term investment target, BOC Life, at our sole discretion, reserves the right to adjust the aforementioned asset allocation when there are material changes in market outlook and condition, or engage in other financial arrangements including but not limited to reinsurance arrangement. BOC Life aims at investing in assets denominated in policy's currency. If the currency by which the assets are denominated is not the same as policy currency, BOC Life may use derivatives to manage the impact of currency risk.

Philosophy in Deciding Dividends:

Participating insurance plans provide policy owners an opportunity to receive a share of profits attributable to the participating life insurance business of BOC Life by means of dividends, with the potential prospect of long-term rates of return. To accomplish the purpose, we invest in a wide range of asset portfolios that are prudently chosen by BOC Life to balance the risk. In general, the asset portfolios mainly consist of fixed income securities and equity investments.

The actual amount of dividends is determined by the stipulated surplus sharing approach in BOC Life's policy, which is based on the past experience of BOC Life and the long-term expectation of the participating life insurance business in the future. Dividends amount mainly depends on the overall performance of the participating life insurance business of BOC Life, taking into account factors including investment returns, claim experience, persistency and operating expense. The actual amount of dividends payable is recommended by our Appointed Actuary according to the aforementioned company's policy and approved by the Board of Directors of BOC Life. Annual dividends paid can be left with the company and accumulate with interest. The interest rate (Dividends Accumulation Rate) is determined based on market conditions and expected investment return of BOC Life.

In light of the above factors, dividends and Dividend Accumulation Rate are not guaranteed and may be higher or lower than the values illustrated in the benefit illustration provided at point of sale.

You may browse the following website, <http://www.boclife.com.hk/ps>, to understand BOC Life's philosophy in deciding dividends as well as dividend history for reference purposes. Please note that past performance of dividend is not an indicator for its future performance.

Risk Disclosure of RMB and USD Insurance:

RMB and USD policies are subject to exchange rate risk. The exchange rate between RMB and HKD or USD and HKD may rise as well as fall. Therefore, if calculated in HKD, premiums, fees and charges (where applicable), account value / surrender value and other benefits payable under RMB or USD policy will vary with the exchange rate. The exchange rate between RMB and HKD or USD and HKD will be the market-based prevailing exchange rate determined by BOC Life from time to time, which may not be the same as the spot rate of banks. The fluctuation in exchange rate may result in losses if a customer chooses to pay premiums in HKD, or requests the insurer to pay the account value / surrender value or other benefits payable in HKD, for RMB or USD policy.

RMB Conversion Limitation Risk - RMB Insurance are subject to exchange rate fluctuations which may provide both opportunities and risks. The fluctuation in the exchange rate of RMB may result in losses in the event that the customer converts RMB into HKD or other foreign currencies. (Only applicable to Individual Customers) RMB is currently not fully freely convertible. Individual customers can be offered CNH rate to conduct conversion of RMB through bank accounts and may occasionally not be able to do so fully or immediately, for which it is subject to the RMB position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of RMB funds in advance. (Only applicable to Corporate Customers) RMB is currently not fully freely convertible. Corporate customers that intend to conduct conversion of RMB through banks may occasionally not be able to do so fully or immediately, for which it is subject to the RMB position of the banks and their commercial decisions at that moment. Customers should consider and understand the possible impact on their liquidity of RMB funds in advance.

Other Key Risks:

- Key Exclusions:
 - (a) No Major Illness Benefit, Minor Illness Benefit or Juvenile Illness Benefit will be payable under the Plan, and no Major Illness Benefit will be payable under the BestCare CI Multiple Claims Rider (as the case may be) for any Major Illness, Minor Illness or Juvenile Illness resulting from, or related to, or caused or contributed directly or indirectly, wholly or partly, by any of the followings:
 - (i) Any Pre-existing Condition;
 - (ii) Congenital deformities or anomalies, infertility or sterilization;
 - (iii) Drug-taking other than under the direction of a Physician, abuse of alcohol or the taking of poison;
 - (iv) Disease of or infection with any Human Immunodeficiency Virus (HIV) and/or any HIV-related illness including Acquired Immune Deficiency Syndrome (AIDS) and/or any mutations, derivations or variations thereof, except HIV due to Blood Transfusion or Occupationally Acquired HIV as defined under the Plan and BestCare CI Multiple Claims Rider. Under the Plan and BestCare CI Multiple Claims Rider, the definition of AIDS shall be that used by the World Health Organization in 1987, as may be revised by the World Health Organization from time to time;
 - (v) Nuclear fission, nuclear fusion, ionizing radiation or contamination by radioactivity from any nuclear fuel or from any nuclear waste from the combustion of nuclear fuels or nuclear weapons material;

- (vi) War or hostilities (whether war be declared or not), civil commotion, rebellion, revolution, riot, strikes, terrorist or warlike activities;
- (vii) Participation in any armed force or peace keeping activities;
- (viii) An act of any person acting on their own or on behalf of or in connection with any group or organization to influence by force any group, corporation or government by terrorism, kidnapping or attempted kidnapping, attack, assault, or any other violent means;
- (ix) An intentional self-inflicted act;
- (x) Violation or attempted violation of the law or resistance to arrest or participation in any brawl or affray; or
- (xi) Professional sports, racing of any kind, underwater activities involving the use of breathing apparatus, aerial flights (including bungee-jumping, hang-gliding, ballooning, parachuting and sky-diving) other than as a crew member or as a fare-paying passenger on a licensed carrying commercial aircraft operating in a regular scheduled route or any hazardous activities or sports unless agreed by special endorsement.
- (b) No Major Illness Benefit, Minor Illness Benefit or Juvenile Illness Benefit will be payable under the Plan for any Major Illness, Minor Illness or Juvenile Illness, the symptoms or conditions of which or the Diagnosis of which first appeared or occurred within ninety days immediately following the Policy Issue Date or the date of endorsement or the effective date of last reinstatement, whichever is the latest. This Clause (b) shall not apply to any Major Illness, Minor Illness or Juvenile Illness caused by an Accident.
- (c) No Major Illness Benefit is payable under BestCare CI Multiple Claims Rider for any Major Illness, the symptoms or conditions of which or the Diagnosis of which first appeared or occurred within ninety days immediately following the effective date of BestCare CI Multiple Claims Rider or the date of endorsement or the effective date of last reinstatement, whichever is the latest. This Clause (c) shall not apply to any Major Illness caused by an Accident.

- The premium payable of the Plan and/or the Rider (if any) at the time of application and renewal is calculated based on the following factors (if applicable), including but not limited to the Sum Insured, gender, issue age, attained age, smoking habit, premium payment term, level of benefits, underwriting class, risk class and residency, and is not guaranteed. BOC Life reserves the right to review and adjust the premium payable at any time. Factors leading to such adjustment include but not limited to emergence of difference between actual experience and current expectation.
- The Policy Owner should pay premium on time during the premium payment term. It may result in lapse or termination of the policy if the required amount (such as premium) is not made before expiry of the grace period (if applicable) as prescribed by BOC Life. Nevertheless, it is subject to the automatic premium loan (if applicable) (BOC Life will advance the premium due from the non-forfeiture value as an automatic premium loan) and non-forfeiture provisions (if applicable). If the policy is terminated or lapsed due to non-payment of premium, the surrender value received by the Policy Owner may be less than the total premiums paid and the Policy Owner will lose the insurance protection provided by the policy.
- BOC Life may terminate the policy before the maturity date if any one of the following events occurs:
 - (i) the death of the Insured; or
 - (ii) BOC Life approves the Policy Owner's written request for surrender; or
 - (iii) the policy lapses after the end of the grace period; or
 - (iv) the non-forfeiture value is less than zero (if applicable); or
 - (v) the aggregate amount paid or payable by BOC Life has reached the maximum benefit amount of all coverage of the policy(if applicable).
- The actual rate of inflation may be higher than expected, therefore the amount you receive may be less in real terms.

Levy collection arrangement:

Insurance companies collect levies from policy owners on behalf of the Insurance Authority according to relevant requirement. For your convenience, levy will be collected together with the premium via the same manner (including automatic premium loan (if applicable)) whenever BOC Life collects premium from you.

Important Notes:

- The Plan and the supplementary rider(s) (if any) are underwritten by BOC Life.
- BOC Life is authorised and regulated by Office of the Commissioner of Insurance to carry on long term business in the Hong Kong Special Administrative Region of the People's Republic of China.
- BOC Life reserves the right to decide at its sole discretion to accept or decline any application for the Plan and the supplementary rider(s) (if any) according to the information provided by the proposed Insured and the applicant at the time of application.
- For details of the definitions of the Major Illnesses, Minor Illnesses and Juvenile Illnesses, please refer to the policy documents and provisions issued by BOC Life.
- The Plan and the supplementary rider(s) (if any) are subject to the formal policy documents and provisions issued by BOC Life. Please refer to the relevant policy documents and provisions for details of the insured items and coverage, provisions and exclusions.
- BOC Life reserves the right to amend, suspend or terminate the Plan at any time and to amend the relevant terms and conditions. In case of dispute(s), the decision of BOC Life shall be final.

This promotion material should be read in conjunction with the product brochure of BestCare-Pro Critical Illness Plan.

Should there be any discrepancy between the Chinese and English versions of this promotion material, the English version shall prevail.

This promotion material is for reference only and is intended to be distributed in Hong Kong only. It shall not be construed as an offer to sell or a solicitation of an offer or recommendation to purchase or sale or provision of any products of BOC Life outside Hong Kong. Please refer to the policy documents and provisions issued by BOC Life for details (including detailed terms, conditions, exclusions, policy costs and fees) of the Plan and the supplementary rider(s) (if any). For enquiry, please contact your Financial Consultants.

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